

# SuperSaver™ Freight - Improved Packaging - Improved Handling - Improved Rates

## Ensuring Satisfaction

Ensuring your satisfaction is important to us. Being a supplier of perishable product can sometimes bring challenges. At Four Star we choose to meet these challenges head on and provide fair solutions. To aid in making this process smooth and painless, we have outlined the following guidelines to aid you in this process.

## Direct To Door Shipping

All Four Star orders are shipped using direct to door shipping methods. We utilize Four Star trucks on orders of 100 or greater trays when available. For smaller orders we utilize Federal Express services, shipping product on our temperature controlled trucks direct to Local Fed-Ex hubs providing the least amount of handling and cold exposure. No need to run to the airport to pick up your product.

## Planned SuperSaver™ Weeks

### Freight Zone 1

02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22

### Freight Zone 2

02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22

### Freight Zone 3a

03, 05, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, 19, 21

### Freight Zone 3

03, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, 19, 21

### Freight Zone 4

42, 44, 46, 48, 50, 02, 04, 06, 08, 10, 12, 14, 16, 18, 20, 22

### Freight Zone 5

42, 44, 46, 48, 50, 02, 04, 06, 08, 10, 12, 14, 16, 18, 20, 22

### Freight Zone 6

50, 02, 04, 06, 08, 10, 12, 14, 16, 18, 20, 22

### Freight Zone 7

Please call for available SuperSaver weeks

### Freight Zone 8

Please call for available SuperSaver weeks

## Freight Pricing

For current, published freight pricing you may contact your favorite Four Star broker, contact a Four Star customer service rep, or visit us online at:



PWfourstar.com/Freight.htm

## Proven Results

Four Star's exclusive SuperSaver™ freight program has saved our customers over \$2,500,000.00 in freight charges since being introduced for the 2006 season (compared to our Fed-Ex and DHL rates offered in 2005) In addition, we are proud to publish that our 2008 SuperSaver™ rates are still less in all areas of the U.S. based on the same comparison. With our improved packaging and distribution methods, damaged or frozen freight has been reduced to 5/100 of a percent in claims. That's over 99.9% delivered without damage, offering you the Peace of Mind you deserve.

**NO HIDDEN CHARGES  
OUR FREIGHT RATES ARE  
ALL INCLUSIVE**

## Current Direct Hubs

Atlanta, Georgia  
Champaign, Illinois  
Charlotte, North Carolina  
Chicago, Illinois  
Cincinnati, Ohio  
Columbus, Ohio  
Dallas, Texas  
Denver, Colorado  
Harrisburg, Pennsylvania  
Hartford, Connecticut  
Independence, Kentucky  
Kansas City, Kansas  
Madison, Wisconsin  
Memphis, Tennessee  
Nashville, Tennessee  
Omaha, Nebraska  
St. Paul, Minnesota  
Syracuse, New York  
Tampa, Florida  
Toledo, Ohio

Expanding our Four Star SuperSaver™ service to more areas each year is our goal. If you do not see an area near you, listed above, and feel that your area may qualify for SuperSaver™, please don't hesitate to contact us with your request. Four Star also reserves the right to quote shipments on a per - customer / per - sales rep basis where volumes warrant. Call for a quote.

## Ordering

All Four Star Young Plant - Grower Ready Liners are sold exclusively through our experienced broker network. For ordering and pricing information, please contact brokers directly. For a complete broker listing visit us online:

PWfourstar.com/brokers

## Order Deadlines - Criteria

SuperSaver™ rates will not be applied to add on orders. All add-on orders will be shipped and billed at the anytime rates regardless of which week it ships. An add-on order is defined as an order received after the deadline for standard orders.

### Order Deadlines / Definitions:

**Standard Order** = An order received in our office no later than 4:30 p.m. E.S.T. on the Tuesday preceding the desired ship week.

**Add On Order** = An order received in our office after the standard order cutoff, but no later than the Monday of the desired ship week at 12:00 p.m. noon E.S.T.

Four Star's Customer Service Team and Traffic Team are available to assist you with planning your shipments Call: 734•654•6420

## Packaging Specifics

Four Star recommends that you try ordering product in increments of full boxes to obtain the best possible freight rates per unit. Due to potential crop shortages, packaging restrictions, or other unpredictable influences, we can not guarantee that full boxes will always be sent.

HERE IS A PACKAGING LIST TO AID YOU IN THIS PROCESS.

Tray	Sold As	Per Box
50 Liner	50	8
50 Liner Lg	50	6
72 Liner Tuberous Begonia	70	8
3x25 Strip Tray Zonal Geranium	75	8
84 Liner Standard	84	8
84 Liner (Dracaena Spikes)	84	6
Supernova® 18	18	4
Supernova® 42	42	8
Supernova® 50	50	8
Supernova® 84	84	8
Supernova® 28 Thriller	28	4
465 Plug Tuberous Begonia	440	12

## Four Star Contact

Four Star Sales, L.L.C.  
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Carleton, Michigan 48117  
Ph: 734•654•6420 Fx: 734•654•2795

mail@pwfourstar.com  
PWfourstar.com/contact

Four Star provides self-insurance on all orders! We will honor all reasonable claims for damages due to extreme weather or mishandling by the freight companies.