

\$UPER\$AVER

FREIGHT PROGRAM

Simplify Shipping and Save On Freight Costs

We've done the calculations and the results are in...

Our New SuperSaver Freight program saved our customers over **\$600,000.00** in freight charges this past 2006-07 season!

PLEASE NOTE: SUPERSAVER RATES WILL NOT BE APPLIED TO ADD ON ORDERS. ALL ADD ON ORDERS WILL BE SHIPPED AND BILLED AT THE ANYTIME RATES, REGARDLESS OF WHICH WEEK IT SHIPS. AN ADD-ON ORDER IS DEFINED AS AN ORDER RECEIVED AFTER THE DEADLINE FOR STANDARD ORDERS.

Order Deadlines / Definitions:

Standard Order = An order received in our office no later than the Tuesday by 4:30 p.m. E.S.T. preceding the desired ship week.

Add On Order = An order received in our office after the standard order cutoff, but no later than the Monday of the desired ship week at 12:00 p.m. noon - E.S.T.

2007-2008 Freight Rates

SuperSaver™								Anytime Rate Shipments*	
* The Greater 128+Rate are billed at full box quantities. To receive this rate orders must ship on SuperSaver designated weeks for your region.								Charged per box	
Super Saver Weeks 07- 08 Season Grow Season	Zone	1-2 Boxes Charged per box	3-15 Boxes Charged per box	Great 128+ Rate *Rates per tray	1x Gold Key Rates per tray	2x Gold Key Rates per tray	3x Gold Key Rates per tray	1-2 Boxes Charged per box	3 + Boxes Charged per box
Each week - starting week 02-2008 through week 22-2008	1	\$33.60	\$25.60	\$1.25	\$1.25	\$0.95	\$0.66	\$66.45	\$54.45
Each week - starting week 02-2008 through week 22-2008	2	\$39.50	\$29.60	\$2.25	\$2.25	\$1.95	\$1.45	\$66.45	\$54.45
Weeks 03, 05, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, 19, and 21 of 2008	3a	\$46.55	\$34.95	\$2.65	\$2.65	\$2.35	\$1.80	\$69.35	\$57.35
Weeks 03, 05, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, 19, and 21 of 2008	3	\$51.25	\$38.75	\$2.95	\$2.95	\$2.60	\$2.00	\$71.25	\$59.25
Weeks 50 of 2007 02, 04, 06, 08, 10, 12, 14, 16, 18, 20 and 22 of 2008	4	\$55.95	\$43.50	\$3.90	\$3.90	\$3.10	\$2.30	\$71.30	\$59.30
Weeks 50 of 2007 02, 04, 06, 08, 10, 12, 14, 16, 18, 20 and 22 of 2008	5	\$55.95	\$43.50	\$3.90	\$3.90	\$3.10	\$2.30	\$71.30	\$59.30
Weeks 50 of 2007 02, 04, 06, 08, 10, 12, 14, 16, 18, 20 and 22 of 2008	6	\$61.95	\$49.45	\$5.50	\$5.50	\$5.50	\$5.50	\$77.90	\$65.90
Weeks 46, 48, 50 of 2007 02, 04, 06, 08, 10, 12, 14, 16, 18, 20 and 22 of 2008	7	\$61.95	\$49.45	\$5.50	\$5.50	\$5.50	\$5.50	\$77.90	\$65.90
Weeks 46, 48, 50 of 2007 02, 04, 06, 08, 10, 12, 14, 16, 18, 20 and 22 of 2008	8**	\$89.90	\$79.90	\$9.99	\$9.99	\$9.99	\$9.99	\$89.90	\$79.90
**SuperSaver Freight Rates are not yet available for this Zone. Anytime Freight Rates will apply to this Zone									

* For our SuperSaver Rate Column (1-2 Box, 3-15 Box and Great 128+ Rate Columns) and Anytime Rate Column, shipments will be billed per box. Rate per tray comparison is based on standard 84 count trays, with 8 trays per box, constituting a full box. Your per tray costs may vary depending on quantity and variety of tray sizes ordered. See chart under 'Shipping / Packaging' for packaging specifics. Take advantage of the greatest savings per tray by ordering in full box increments.

Gold Key customers are billed freight on a per tray basis provided the ship week is inclusive of the SuperSaver Ship Week schedule, otherwise the anytime rate will apply, and will be charged per box.

SuperSaver rates are not available for zone 8 at this time. Anytime rates will apply to this zone. Please note that our New Anytime rates for these zones are still very competitive with standard industry rates.

Visit the Key Grower Program Area on this web site, listed under the menu 'Programs' to find out how you can easily achieve this status, and at the same time take advantage of incredible freight rates as a bonus!

All pricing, scheduled shipweeks, and qualifications are subject to change.